



DEPARTMENT OF DEFENSE

6000 DEFENSE PENTAGON
WASHINGTON, D.C. 20301-6000

CHIEF INFORMATION OFFICER

JUL 26 2018

MEMORANDUM FOR JEDI CLOUD INDUSTRY PARTNERS

SUBJECT: JEDI Cloud Request for Proposals

Today the Department is releasing the final Request for Proposals (RFP) for the Joint Enterprise Defense Infrastructure (JEDI) Cloud Program, which is a pathfinder and a key component in the DoD's enterprise cloud environment strategy. Over the past year, stakeholders across the Department have engaged in a thoughtful, robust effort to build the JEDI Cloud Program, recognizing that we need to modernize quickly and to use a better approach to IT management. Working with technical experts across the Department, I have thoroughly reviewed this RFP and acquisition strategy. I am confident the JEDI Cloud RFP reflects the Department's unique and critical needs and employs the best standards of competitive pricing, innovation, and security. I am excited to be part of an initiative that will revolutionize how we fight and win wars.

Battlefield advantage is driven by who has access to the best information that can then be analyzed to inform decision making at the point and time of need. This advantage cannot be achieved at scale in the absence of an enterprise approach to adopting cloud technology. The 2018 National Defense Strategy (NDS) makes clear that DoD needs a more lethal, resilient, and innovative Joint Force to preserve peace through strength and prevail in conflict when necessary. The NDS therefore prioritizes investments in cyber security, resilience, and the continued integration of cyber capabilities into the full spectrum of military operations. Rapidly providing DoD access to underlying foundational technologies, like cloud computing and data storage, on a global scale is critical to national defense.

The Department needs an IT environment that allows for data-driven decision making; enables DoD to take advantage of our applications and data resources; and achieves economies of scale across our vast enterprise. It is critical for the DoD to modernize quickly, while also changing the way it does business to keep that modernization moving forward at the speed of relevance. I firmly believe that the JEDI Cloud Program and the RFP being released today is the best strategy for the Department to meet its critical and urgent infrastructure needs. The JEDI Cloud Program is a pathfinder and a critical first step in the DoD's overall cloud environment that will provide an enterprise approach for obtaining general purpose infrastructure and platform services that can meet a majority of the Department's needs. We will take every advantage of learning from this effort to drive how DoD enables modern security practices and effective governance that still allows the flexibility to be innovative and keep pace with evolving technology. We also expect to learn a lot about the best ways to do enterprise architecture in a modern, relevant manner. With the diversity of DoD's mission, DoD will always have a multiple cloud environment, but we need to do better in applying an enterprise approach to that environment.

To successfully accomplish this, we are looking for an industry partner who will learn with us and help us find the best ways to bring foundational commercial capabilities to our warfighters. Industry has been incredibly active throughout this process, and I want to thank all of our partners for their incredible interest and participation. I expect you to continue to put your best foot forward with proposals and show us the best that industry has to offer. We're in this together!

A handwritten signature in black ink, appearing to read "Dana Deasy".

Dana Deasy